

## Sandhills Provider Criteria

Sandhills Physicians, Inc, (SPI) is currently serving Cumberland and Bladen County, NC and has intentions of expanding to Hoke, Lee, Harnett, Robeson and Sampson Counties. Acceptance in Sandhills Physicians, Inc is based, in part, on the practice needs of the SPI Organization Opportunities for Primary Care Physicians are generally available but do vary by county. For this reason, both Primary Care Physicians and Specialists are encouraged to contact us to discuss current opportunities.

Please note that **all applicants must be board certified or board-eligible** (residency completion date and date of board exam must be provided) at the time application for membership is made.

If you are not currently on the medical staff of a local community hospital and have not applied for medical staff privileges, we encourage you to contact the [Physician Relations](#) team at the hospital in which you are interested.

If you are on the medical staff of a hospital or have submitted your application (*not the pre-application*) for medical staff privileges, please contact the SPI [Provider Relations Specialist](#) to apply.

### General Membership Criteria

Physician members must be board certified or board-eligible and are expected to adhere to the policies and standards set forth by Sandhills Physicians, Inc policies and procedures. The table below summarizes some of the general requirements. Please discuss any questions or concerns with Patrick Wet, CEO and Executive Director of Sandhills Physicians, Inc.

<b>Sandhills Physicians, Inc Participation Criteria</b>	
Primary Care Physicians: Panel Size	Before closing panel, Internal Medicine Physician must be assigned a minimum of 200 Managed Care Members; Family Practice and Pediatricians must be assigned a minimum of 300 Managed Care Members.
Access and Availability	Standards as set forth in the provider handbook, current patients for routine appointments must be seen within 28 days of request for appointment.
	Physician must be a member of the hospital in one of the local community hospitals noted above where he/she is a member of the medical staff.
Electronic Data Interchange (EDI) & Internet Connectivity	Physician must have electronic connectivity with our Operations team to facilitate data exchange.
	All physicians must have high-speed internet access in office.
	Physician must submit all claims through EDI.
Contract Participation	Physician may elect to participate or not participate in Medicare Advantage Health Plans through SPI.
	Physicians must participate in clinically-integrated fee-for-service contracts (i.e. PPO, POS, etc.) that are negotiated by SPI must participate through SPI for all such contracts or other products negotiated by SPI.
Clinical Integration Program Participation	Physician must participate in the SPI Clinical Integration programs if asked to do so.

**Sandhills Physicians Participation Criteria**

Electronic Medical Record	All SPI stockholders and Affiliate providers must actively use a CHITT certified Electronic Medical Record that is HL7 compliant by the end of year 2014 or will forfeit the rights and privileges of being a SPI member.
Must be in SPI service areas	Must have an operating Practice in one of the following counties: Bladen, Cumberland, Harnett, Hoke, Lee, Robeson, or Sampson
Must be committed to “improve quality”	Must be willing to serve on Committees, review individual physician profiles, attend meetings and work collaboratively with other community providers
Must be Board Certified/Credentialed by SPI	All providers within practice must be board certified in one of the 26 recognized medical specialties. Special cases can be considered if “board eligible” within 2 years of graduation from medical school or after losing board certification
Must have hospital privileges at local hospital or pre-arranged written agreement with a SPI provider to admit for you.	Must have admitting privileges at one of the following hospitals (CFVHS, Bladen, Betsy Johnson Regional , Central Carolina, Southeastern, Sampson Regional, or have a written contract with a SPI provider to admit patients
Must have ability to E-Prescribe by year end 2014	All SPI physicians and extenders will actively use e-prescribing when possible but does not include narcotics by the year 2014
Must participate in Patient Satisfaction Survey	All practices will report patient satisfaction scores to SPI per the QI committee requirements
Must agree to have electronic claims warehouse at SPI Expense	All Participating providers will allow SPI (at its sole expense) to extract paid claims data from PM system
Must agree to notify and credential any “subcontracted” physicians who provides services to SPI membership	Any physician who bills globally and subcontracts with a physicians to perform services to SPI membership agrees that they will notify SPI of such business arrangement and ensure that “subcontract provider is credentialed by SPI.
State of NC License	Must process a current and valid NC License with no restriction or convictions.
Professional Liability Coverage	Physician shall procure and maintain, at Physician’s sole cost and expense from carriers satisfactory to Network: (i) professional liability insurance coverage in amounts not less than \$1 million per occurrence and \$3 million annual aggregate, (ii) reasonable general liability insurance, (iii) workers compensation insurance, and (iv) all other insurance required by law.

I have read the above requirement for participation in Sandhills Physicians, Inc. provider network and agree to abide by these requirements.

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Signature of Participating Provider

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Print name

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Practice Name

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Date